

Jan. 16, 1961

*Marie
Strommen*

Mr. Y. J. Carle, Manager
Pan Asia Industrial Co. Ltd.
P. O. Box Central 525
SEOUL - Korea

our ref. 15/lv

Dear Mr. Carle,

with regard to your letter of Dec. 27, 1960,
I wish to inform you that the Montecatini Co. has all the
rights on my patents. Therefore, I have forwarded your
request directly to Dr. Piero Giustiniani, General Manager
of Montecatini.

Best regards,

Truly yours,

Prof. G. Natta



汎亞産業株式会社
PAN-ASIA INDUSTRIAL CO., LTD.

HEAD OFFICE:
CABLES: "TRAPANSIA"
TEL: ①-8978
2832

IMPORTERS & EXPORTERS
P. O. BOX CENTRAL 525.
JAE-IL BUILDING
26, I-KA, CHOONG MU-RO, CHOONG-KU.
SEOUL, KOREA

BRANCH OFFICE:
HONOLULU
TOKYO

Ref. No.

Seoul, Dec. 27, 1960

Prof. Natta
c/o The Societa Montecatini
Via Filippo Turati 18
Milan, Italy

15

Gentlemen:

Through the courtesy of Messrs. Made in Europe, NP & P, Frankfurt, West Germany, we are pleased to note your name as the manufacturer of the new type of synthetic fibre and we strongly desire to introduce your product to the Korean market.

In the past years, we have been handling Acetate Rayon Yarn, Viscose Rayon Yarn, Nylon Yarns, and other synthetic fibres, representing the U.S. and Japan manufacturers. In Korea, the weaving mills are competing keenly with each other in producing new type of fabrics before other companies produce any. Therefore, we must be alert enough to find out new type of fibre from all over the world for this purpose.

As you may well know, Viscose Rayon Yarn and Acetate Rayon Yarn have been imported into Korea in huge quantities annually solely from Messrs. Italviscosa S.P.A., Milan, Italy. As we hear that your new product is superior to any other synthetic fibres in quality and cheaper in price, we have full confidence to consume your products in our market in great quantity. In this connection, we strongly desire to be designated as your sole agent in Korea and shall appreciate very much if you kindly furnish us with your full range of samples of fibre, tops, and yarns, quotations and full set of technical informations on your products, together with the available materials for advertisements.

Please pay your special consideration on the matter of designating us to your representative in Korea, and when you are ready to agree to our proposal, please inform us of your fully detailed terms and conditions in doing so.

We have the branch offices in the United States and Japan and our company is organized with the most experienced members in this line of business. For our financial standing and business integrity, please refer to the following bank.

The Bank of Korea
Seoul, Korea

The Societa Montecatini

Dec. 27, 1960

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About two months ago, Messrs. Namsung Moolsan Co., Ltd., Seoul, Korea, wrote a letter to you in this regard in lieu of us; however, from now, as we will write to you directly, please give all the informations to the following address.

Pan-Asia Industrial Co., Ltd.
P. O. Box Central 525
Seoul, Korea

Looking forward to hearing from you in the nearest future, we are,

Yours very truly,

PAN ASIA INDUSTRIAL CO., LTD.

Y. J. Seon
Manager

*Maria
A. Thauer*

Feb 23, 1961

Messrs. Namsung Moolsen Co. Ltd.
Head Office
No. 75, 2-Ka Myung-Dong Chung-K
Seul (Corea)

your ref. NS-863
our ref. 1041/lv

Dear Sirs,

With regard to your letter of November 19, 1960,
I wish to inform you that I have forwarded your letter
to Dr. Larcher, Director of the Polymer Co. (a consociate
of Montecatini) who will answer you directly.

Sincerely yours,

G. Natta



NAMSUNG MOOLSAN CO., LTD.

PUSAN OFFICE
NO. 936, BOMIL-DONG, DONG-KU,
PUSAN, KOREA
TEL NO. (8) 1487

南星物産株式会社
EXPORTERS & IMPORTERS
HEAD OFFICE
NO. 75, 2-KA MYUNG-DONG CHUNG-KU
SEOUL KOREA

CABLE ADDRESS
"NAMSUNGIMEXCO SEOUL"
TEL NO. (2) 8537
P.O. BOX. CENTRAL NO. 421

Our ref.: NS-863

DATE... Nov. 19, 1960.....

Prof. Natta
c/o The Societa Montecatini
Via Filippo Turati 18,
Milan, Italy

1041

Dear sir,

We are pleased very much to note your esteemed name through the kind introduction of Messrs. "New Products & Production", Frankfurt/Main, West Germany.

Nowadays the synthetic fibres are keeping on developing day by day and the spinning and weaving plants in Korea are keenly competing to run ahead of the other companies by producing new types of fabrics, and are desperate in the efforts to find out new types of synthetic fibres from all over the world. In this connection, we are very much interested in your new synthetic fibre.

As we intend to introduce your new fibre to Korean markets in future in concert with our cooperator, the most leading spinning and weaving mill in Korea, we shall be pleased much if you kindly furnish us with the full informations, full range of samples, and quotations for your products, at your earliest convenience.

When you furnish us with the aboves, please inform us of the form of fibre you can supply; i.e. fibres, tops, yarns, or fabrics, etc.

Looking forward to hearing from you soonest, we are,

Yours very truly,

NAMSUNG MOOLSAN CO., LTD.